

The Secrets of POW^{er} Networking

➤ *Keynote / Workshop / Coaching*

For a long time, salespeople and their managers have used established methods to network for new business. They join many different “clubs” and other organizations, hoping that their “new” contacts will somehow be transformed into new clients. They try other ways to encourage contacts to refer business but with limited success. The disappointment comes when the leads turn cold and the realization sets in that their attempts failed to produce the desired results. All too often, in the end, the effort was not substantiated by a clear benefit.

ARE YOU LOOKING FOR THESE RESULTS?

- **Action that reduces the need for cold calls**
- **Know exactly what to say and do**
- **Guarantee potential customer interest**
- **Higher sales through sincerity & passion**
- **Translating passion into referrals**
- **Generate exponentially more leads**

DISCOVER these seldom used techniques!

- **multi-layer networking**
- **non-traditional communications**
- **effective follow-up systems**
- **facilitator of others’ needs**
- **using honesty & sincerity**
- **Performance Tracker**

For more information please contact:

stephenlibman

speaker trainer consultant coach

Call 514-667-1522

E-mail: info@stephenlibman.com

Website: www.stephenlibman.com



Why Is Stephen Libman An Expert On Networking?

Over his 23 years as an owner of several businesses, Stephen learned the hard way about ineffective conventional networking systems. Over the years, he has researched and practiced a completely different approach by discarding conventional assumptions and replacing them with a new paradigm.

Based on his real-life business building experiences, Stephen has developed a teachable program that provides the strategies and powerful tools to ensure your success.